

## IBG members get great discounts on great books.

Bringing together the buying power of a group of independent booksellers, the IBG is an exclusive initiative, supporting independent bookshops with enhanced discounts on key new titles every month, and a range of other exclusive promotions and offers. Bertrams negotiate great terms on behalf of indies and pass these on to you – at up to 57.5% clubbing together as a force can make a big difference.

Membership is open to all independent booksellers, UK and international, and it is free to join.

- As a member, each month you will have the opportunity to get up to 57.5% discount on 50 key new titles (30 adult and 20 children's).
- Minimum order of 30 units per month applies
- Details of the titles and discounts are sent out on a monthly email to members, and the discounts are available for an extended period, allowing you to re-order as necessary, and benefit from high discounts throughout the key sales period for each title.
- IBG discounts apply automatically to members' accounts, no matter their method of ordering
- Members qualify for an enhanced returns allowance
- Children's only membership is available

The list of titles is compiled by the Bertrams buying and marketing teams, and sent over to members.

IBG members also benefit from enhanced terms on key promotions throughout the year, including pre-publication offers in our monthly new title catalogue, [Buyer's Notes](#).

The only conditions of membership are that you place an order from the monthly new title list by the advertised deadline, and that membership applies for a minimum of 6 months.

If you're interested in joining the IBG, please either email [sales@bertrams.com](mailto:sales@bertrams.com) or contact your account manager.